Maine's Dairy Industry

Assessment of the Current Situation and Economic Impact of the Industry

Maine State Planning Office March 2003

APPENDICES

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B. Additional Resources & References

 $Table\ 1$ Effect of Dairy Stabilization Programs on Milk Prices in Federal Order I

| | Over-order Class I | | Compact Over-order | Statistical Uniform Price | Federal Blend | end Producer Produc | |
|------------|--------------------|-------------|-----------------------|---------------------------------|-----------------------|---------------------|------------|
| | Price (\$) | Price (\$) | Obligation Price (\$) | Suffolk Co | Zone 21 Price (\$) | Price (\$) | Price (\$) |
| COMPACT | PRICE/BLEND | PRICE TOTAL | . PRODUCER PRICI | E JANUARY 199 | 97- DECEMBER | 1997 | |
| 97 6mo | 16.94 | | 2.04 | 13.81 | | | 14.02 |
| 98 avg | 16.94 | 16.78 | 0.67 | 15.61 | 14.89 | 0.25 | 15.15 |
| 99 avg | 16.94 | 16.90 | 1.20 | 14.95 | 14.23 | 0.49 | 14.72 |
| 00 avg | 16.94 | 14.80 | 2.14 | 13.04 | 12.32 | 0.90 | 13.22 |
| 01 avg | 16.94 | 16.25 | 0.40 | 14.90 | 14.18 | 0.13 | 14.31 |
| 02 avgMILC | 16.94 | | 2.68 | 12.64 | | | |
| Jan-97 | N/A | 14.85 | N/A | 13.68 | 12.96 | N/A | 12.96 |
| Feb-97 | | | N/A | 13.57 | | | |
| Mar-97 | | | N/A | 13.98 | | | |
| Apr-97 | | | N/A | 13.96 | | | |
| May-97 | | | N/A | 13.77 | | | |
| Jun-97 | | | N/A | 13.04 | 12.32 | | |
| Jul-97 | | | 3.00 | 12.69 | | | |
| Aug-97 | | | 2.96 | 12.98 | | | |
| Sep-97 | | 14.10 | 2.84 | 13.26 | 12.54 | 1.36 | 13.90 |
| Oct-97 | | 15.10 | 1.63 | 14.32 | 13.60 | 0.81 | 14.41 |
| Nov-97 | 16.94 | 16.03 | 0.91 | 14.82 | 14.10 | 0.44 | 14.54 |
| Dec-97 | 16.94 | 16.87 | 0.87 | 14.78 | 14.06 | 0.40 | 14.46 |
| Avg | 16.94 | 15.00 | 2.04 | 13.81 | 13.09 | 0.93 | 14.02 |
| Jan-98 | 16.94 | 16.20 | 0.74 | 14.74 | 14.02 | 0.34 | 14.36 |
| Feb-98 | 16.94 | 16.53 | 0.42 | 15.02 | 14.30 | 0.04 | 14.34 |
| Mar-98 | 16.94 | 16.49 | 0.45 | 14.82 | 14.10 | 0.16 | 14.26 |
| Apr-98 | 16.94 | 16.56 | 0.38 | 14.68 | 13.96 | 0.14 | 14.10 |
| May-98 | 16.94 | 16.05 | 0.89 | 14.10 | 13.38 | 0.33 | 13.71 |
| Jun-98 | 16.94 | 15.25 | 1.69 | 14.40 | 13.68 | 0.71 | 14.39 |
| Jul-98 | 16.94 | 14.12 | 2.82 | 13.86 | | | |
| Aug-98 | 16.94 | 16.34 | 0.60 | 15.72 | 15.00 | 0.24 | 15.24 |
| Sep-98 | 16.94 | | 0.00 | 17.19 | 16.47 | 0.00 | 16.47 |
| Oct-98 | | | 0.00 | 17.48 | 16.76 | | |
| Nov-98 | | | 0.00 | 17.39 | | | |
| Dec-98 | | | 0.00 | 17.90 | | | |
| Avg | 16.94 | 16.78 | 0.67 | 15.61 | 14.89 | 0.25 | 15.14 |
| Jan-99 | 16.94 | 20.08 | 0.00 | 18.01 | 17.29 | 0.00 | 17.29 |
| Feb-99 | 16.94 | 20.58 | 0.00 | 16.54 | 15.82 | 0.00 | 15.82 |
| Mar-99 | 16.94 | 19.51 | 0.00 | 16.41 | 15.69 | 0.00 | 15.69 |
| Apr-99 | 16.94 | 13.51 | 3.43 | 12.48 | 11.76 | 1.43 | 13.19 |
| May-99 | 16.94 | 14.86 | 2.08 | 13.14 | 12.42 | 0.82 | 13.24 |
| Jun-99 | | 15.05 | 1.89 | 13.51 | | | |
| Jul-99 | 16.94 | 14.50 | 2.44 | 13.69 | 12.97 | 1.01 | 13.98 |
| Aug-99 | 16.94 | 14.65 | 2.28 | 14.36 | 13.64 | | |
| Sep-99 | | | | 16.06 | 15.34 | | |
| Oct-99 | | | | 16.19 | | | |
| Nov-99 | | | 0.00 | 16.13 | 15.41 | | |
| Dec-99 | | | 2.21 | 12.87 | 12.15 | 1.00 | 13.15 |
| Avg | 16.94 | 16.90 | 1.20 | 14.95 | 14.23 | 0.49 | 14.72 |

| | Compact Over-order Class I Price (\$) | Federal Class I Zone I Price (\$) | Compact Over-order Obligation Price (\$) | Statistical Uniform Price Suffolk Co | Federal Blend Zone 21 Price (\$) | Compact Producer Price (\$) | Combined Producer Price (\$) |
|-----------------|--|--|---|---|---|-----------------------------------|------------------------------------|
| contd | | | | | | | |
| Jan-00 | 16.94 | 14.15 | 2.79 | 12.35 | 11.63 | 1.21 | 12.84 |
| Feb-00 | | | 2.98 | 12.21 | | | |
| Mar-00 | | | | 12.39 | | | |
| Apr-00 | | | 2.76 | 12.46 | | | |
| May-00 | | | 2.21 | 12.90 | | | |
| Jun-00 | | 14.95 | 1.99 | 13.25 | 12.53 | 0.80 | 13.33 |
| Jul-00 | | | 1.23 | 13.52 | | | |
| Aug-00 | 16.94 | 15.20 | 1.74 | 13.39 | 12.67 | 0.91 | 13.58 |
| Sep-00 | 16.94 | 15.09 | 1.85 | 13.63 | 12.91 | 0.76 | 13.67 |
| Oct-00 | 16.94 | 15.14 | 1.80 | 13.32 | 12.60 | 0.74 | 13.34 |
| Nov-00 | 16.94 | 15.07 | 1.87 | 13.36 | 12.64 | 0.82 | 13.46 |
| Dec-00 | 16.94 | 15.38 | 1.56 | 13.72 | 13.00 | 0.65 | 13.65 |
| Αv | g 16.94 | 14.80 | 2.14 | 13.04 | 12.32 | 0.90 | 13.22 |
| | | | | 13.04 | 12.32 | | |
| Jan-01 | 16.94 | 17.24 | 0.00 | 13.76 | | | |
| Feb-01 | | | | 13.62 | 12.90 | | |
| Mar-01 | | | 1.04 | 14.50 | | | |
| Apr-01 | | | 0.25 | 15.24 | | | |
| May-01 | | | 0.00 | 16.32 | | | |
| Jun-01 | | | 0.00 | 17.08 | | | |
| Jul-01 | | | 0.00 | 17.21 | | | |
| Aug-01 | | | 0.00 | 17.53 | | | |
| Sep-01 | | | 0.00 | 17.76 | | | |
| Oct-01 | | | 0.00 | 16.04 | | | |
| Nov-01 | 16.94 | 19.01 | 0.00 | 15.28 | 14.56 | 0.00 | 14.56 |
| MIL C DDOCD | AM DDICE/DLI | | AL PRODUCER P | DICE IANIIADV | 4007 DECEMI | DED 4007 | |
| Dec-01 | | | \$1.71 | 13.72 | | | 13.77 |
| Av _c | | | 0.40 | 15.72 | | | |
| 7 11 | , 10.01 | 17.02 | 0.10 | 10.07 | 11.00 | 0.10 | 10.10 |
| 2002 | | | | | | | |
| Jan | 16.94 | 15.21 | \$1.73 | 13.81 | 13.09 | 0.78 | 13.87 |
| Feb | 16.94 | 15.20 | \$1.74 | 13.48 | 12.76 | 0.78 | 13.54 |
| Mar | 16.94 | 14.87 | \$2.07 | 13.05 | 12.33 | 0.93 | 13.26 |
| Apr | 16.94 | 14.72 | \$2.22 | 12.94 | 12.22 | 1.00 | 13.22 |
| May | 16.94 | 14.51 | \$2.43 | 12.63 | 11.91 | 1.09 | 13.00 |
| Jun | 16.94 | 14.28 | \$2.66 | 12.38 | 11.66 | 1.20 | 12.86 |
| Jul | 16.94 | | | 12.05 | | | |
| Aug | 16.94 | 13.73 | \$3.21 | 12.16 | 11.44 | 1.44 | 12.88 |
| Sep | 16.94 | 13.71 | \$3.23 | 12.20 | 11.48 | 1.45 | |
| Oct | 16.94 | 13.40 | \$3.54 | 12.40 | 11.68 | 1.59 | 13.27 |
| Nov | 16.94 | | | 12.31 | 11.59 | 1.39 | 12.98 |
| Dec | 16.94 | | \$3.17 | 12.24 | 11.52 | 1.43 | 12.95 |
| Αv | g 16.94 | 14.26 | 2.68 | 12.64 | 11.92 | \$1.21 | 13.13 |

Note: 2002 figures are for milk produced below the 2.4 m lbs cap in the MILC program. On farms that produced over 2.4 m lbs, all milk in excess of the cap received only the blend price.

| | Compact Over-order Class I Price (\$) | Federal Class I Zone I Price (\$) | Compact Over-order Obligation Price (\$) | Statistical Uniform Price Suffolk Co | Federal Blend Zone 21 Price (\$) | Compact Producer Price (\$) | Combined Producer Price (\$) |
|--------|--|--|---|---|---|-----------------------------------|------------------------------------|
| cont'd | . , | , , | . , | | . , | | |
| 2003 | | | | | | | |
| Jan | 16.94 | \$13.81 | \$3.13 | 12.19 | 11.47 | 1.41 | 12.88 |
| Feb | 16.94 | \$13.48 | \$3.46 | 11.78 | 11.08 | 1.56 | 12.64 |
| Mar | 16.94 | \$13.06 | \$3.46 | 11.40 | 10.68 | 1.75 | 12.43 |
| Apr | 16.94 | \$12.78 | \$4.16 | 11.45 | 10.73 | \$1.87 | 12.60 |
| May* | 16.94 | \$13.01 | \$3.93 | 11.63 | 10.91 | \$1.77 | 12.68 |
| Jun* | 16.94 | \$13.23 | \$3.71 | 12.06 | 11.34 | 1.67 | 13.01 |
| Jul* | 16.94 | \$13.69 | \$3.25 | 12.76 | 12.04 | 1.46 | 13.50 |
| Aug* | 16.94 | \$14.50 | \$2.44 | 13.62 | 12.90 | 1.10 | 14.00 |
| Sep* | 16.94 | \$15.35 | \$1.59 | 14.48 | 13.76 | 0.72 | 14.48 |
| Oct* | 16.94 | \$17.12 | \$0.00 | 15.40 | 14.68 | 0 | 14.68 |
| Nov* | 16.94 | \$17.33 | \$0.00 | 15.49 | 14.77 | 0 | 14.77 |
| Dec* | 16.94 | \$17.24 | \$0.00 | 15.08 | 14.36 | 0 | 14.36 |
| Avg | 14.60 | \$14.55 | \$0.05 | 13.11 | 12.39 | 1.11 | 13.50 |

^{* 2003} prices - Table includes Agri-Mark Forecast - May-Dec.

USDA's Forecast: - for August thru December, 2003

| Aug | 16.94 | \$14.50 | \$2.44 | 1.10 |
|-----|-------|---------|--------|------|
| Sep | 16.94 | 15.35 | \$1.59 | 0.72 |
| Oct | 16.94 | 15.00 | \$1.94 | 0.87 |
| Nov | 16.94 | 14.50 | \$2.44 | 1.10 |
| Dec | 16.94 | 14.50 | \$2.44 | 1.10 |
| Avg | 16.94 | 13.91 | \$3.03 | 1.37 |

Sources: Federal Milk Market Administrator, New England Marketing Area www.dairycompact.org
Agri-Mark Inc.

 $Table\ 2$ Calculated Benefit of the Compact: Maine farms

| | | Production: Million lbs | Receipts at Blend price Zone 21 | Net Gain | Total Receipts |
|---|---------------|----------------------------|---------------------------------------|-----------|----------------|
| 1 | 97 avg-6mo | 330.00 | 43,197,000 | 3,069,000 | 46,266,000 |
| | 98 avg | 680.00 | 101,252,000 | 1,700,000 | 103,020,000 |
| | 99 avg | 689.00 | 98,044,700 | 3,376,100 | 101,420,800 |
| | 00 avg | 668.00 | 82,297,600 | 6,012,000 | 88,309,600 |
| | 01 avg | 654.00 | 92,737,200 | 981,000 | 93,587,400 |
| | 02 avg* | 638p | 76,049,600 | 7,696,141 | 83,745,741 |
| | @75%of '02 | 478.50 | 76,049,600 | 5,772,106 | 81,821,706 |
| | * if all milk | qualified, no 2 | 2.4m cap | | |

| | Production: | Compact | | | |
|-------|-------------|-------------|-------------|-------------|----------------|
| | Million lbs | Over order | Return from | Return from | |
| | Monthly | amount (\$) | Compact | Blend Price | Total Receipts |
| NORT | HEAST DAIR | Y COMPACT | PERIOD | | |
| 1997 | 56.3 | 1.28 | 721,067 | 6,743,100 | 7,464,167 |
| (last | 56.3 | 1.31 | 737,967 | 6,906,467 | 7,644,433 |
| 6 mo. | 56.3 | 1.36 | 766,133 | 7,064,200 | 7,830,333 |
| | 53.7 | 0.81 | 434,700 | 7,298,667 | 7,733,367 |
| | 53.7 | 0.44 | 236,133 | 7,567,000 | 7,803,133 |
| | 53.7 | 0.40 | 214,667 | 7,545,533 | 7,760,200 |
| | | | 3,110,667 | 43,124,967 | 46,235,633 |
| 1998 | 55.0 | 0.34 | 187,000 | 7,711,000 | 7,898,000 |
| | 55.0 | 0.04 | 22,000 | 7,865,000 | 7,887,000 |
| | 55.0 | 0.16 | 88,000 | 7,755,000 | 7,843,000 |
| | 57.7 | 0.14 | 80,733 | 8,050,267 | 8,131,000 |
| | 57.7 | 0.33 | 190,300 | 7,715,800 | 7,906,100 |
| | 57.7 | 0.71 | 409,433 | 7,888,800 | 8,298,233 |
| | 58.7 | 1.02 | 598,400 | 7,708,800 | 8,307,200 |
| | 58.7 | 0.24 | 140,800 | 8,800,000 | 8,940,800 |
| | 58.7 | 0.00 | 0 | 9,662,400 | 9,662,400 |
| | 55.3 | 0.00 | 0 | 9,273,867 | 9,273,867 |
| | 55.3 | 0.00 | 0 | 9,224,067 | 9,224,067 |
| | 55.3 | 0.00 | 0 | 9,506,267 | 9,506,267 |
| | 680.0 | | 1,716,667 | 101,161,267 | 102,877,933 |
| 1999 | 57.7 | 0.00 | 0 | 9,970,567 | 9,970,567 |
| | 57.7 | 0.00 | 0 | 9,122,867 | 9,122,867 |
| | 57.7 | 0.00 | 0 | 9,047,900 | 9,047,900 |
| | 59.3 | 1.43 | 848,467 | 6,977,600 | 7,826,067 |
| | 59.3 | 0.82 | 486,533 | 7,369,200 | 7,855,733 |
| | 59.3 | 0.73 | 433,133 | 7,588,733 | 8,021,867 |
| | 57.7 | 1.01 | 582,433 | 7,479,367 | 8,061,800 |
| | 57.7 | 0.70 | 403,667 | 7,865,733 | 8,269,400 |
| | 57.7 | 0.21 | 121,100 | 8,846,067 | 8,967,167 |
| | 55.0 | 0.00 | 0 | 8,508,500 | 8,508,500 |
| | 55.0 | 0.00 | 0 | 8,475,500 | 8,475,500 |
| | 55.0 | 1.00 | 550,000 | 6,682,500 | 7,232,500 |
| | 689.0 | | 3,425,333 | 97,934,533 | 101,359,867 |

| 2000 | 57.0 | 1.21 | 689,700 | 6,629,100 | 7,318,800 |
|-----------|------------------|-------|-----------|------------|------------|
| | 57.0 | 1.29 | 735,300 | 6,549,300 | 7,284,600 |
| | 57.0 | 1.23 | 701,100 | 6,651,900 | 7,353,000 |
| | 57.3 | 1.11 | 636,400 | 6,730,933 | 7,367,333 |
| | 57.3 | 0.80 | 458,667 | 6,983,200 | 7,441,867 |
| | 57.3 | 0.80 | 458,667 | 7,183,867 | 7,642,533 |
| | 55.3 | 0.43 | 237,933 | 7,082,667 | 7,320,600 |
| | 55.3 | 0.91 | 503,533 | 7,010,733 | 7,514,267 |
| | 55.3 | 0.76 | 420,533 | 7,143,533 | 7,564,067 |
| | 53.0 | 0.74 | 392,200 | 6,678,000 | 7,070,200 |
| | 53.0 | 0.82 | 434,600 | 6,699,200 | 7,133,800 |
| | 53.0 | 0.65 | 344,500 | 6,890,000 | 7,234,500 |
| | 668.0 | | 6,013,133 | 82,232,433 | 88,245,567 |
| 2001 | 53.0 | 0.00 | 0 | 6,911,200 | 6,911,200 |
| | 53.0 | 0.68 | 360,400 | 6,837,000 | 7,197,400 |
| | 53.0 | 0.39 | 206,700 | 7,303,400 | 7,510,100 |
| | 55.7 | | 0 | 8,082,800 | 8,082,800 |
| | 55.7 | | 0 | 8,684,000 | 8,684,000 |
| | 55.7 | | 0 | 9,107,067 | 9,107,067 |
| | 55.3 | | 0 | 9,124,467 | 9,124,467 |
| | 55.3 | | 0 | 9,301,533 | 9,301,533 |
| | 55.3 | | 0 | 9,428,800 | 9,428,800 |
| | 54.0 | | 0 | 8,272,800 | 8,272,800 |
| | 54.0 | | 0 | 7,862,400 | 7,862,400 |
| MILC PR | OGRAM PER | IOD | | | |
| | 54.0 | 0.77 | 415,800 | 7,020,000 | 7,435,530 |
| | 654.0 | | 982,900 | 97,935,467 | 98,918,097 |
| 2002 if a | applied to all m | nilk: | , | ,,,,,, | ,, |
| 164 | 54.7 | 0.78 | 425,580 | 7,155,867 | 7,581,447 |
| | 54.7 | 0.78 | 428,040 | 6,975,467 | 7,403,507 |
| | 54.7 | 0.93 | 509,220 | 6,740,400 | 7,249,620 |
| 171 | 57.0 | 1.00 | 569,430 | 6,965,400 | 7,534,830 |
| | 57.0 | 1.09 | 623,295 | 6,788,700 | 7,411,995 |
| | 57.0 | 1.20 | 682,290 | 6,646,200 | 7,328,490 |
| | 54.7 | 1.38 | 755,220 | 6,193,733 | 6,948,953 |
| 164 | 54.7 | 1.44 | 789,660 | 6,253,867 | 7,043,527 |
| | 54.7 | 1.45 | 794,580 | 6,275,733 | 7,070,313 |
| | 52.3 | 1.59 | 833,670 | 6,112,533 | 6,946,203 |
| 157 | 52.3 | 1.39 | 727,695 | 6,065,433 | 6,793,128 |
| | 52.3 | 1.43 | 748,367 | 6,028,800 | 6,777,167 |
| | 656.0 | | 7,887,047 | 78,202,133 | 86,089,180 |
| 2003 | | 1.41 | .,, | ,, | 20,000,000 |
| | | 1.56 | | | |
| | | 1.75 | | | |
| | | | | | |

 $Table\ 3$ Calculated Income Loss in Months below Cost of Production

| | Production (m lbs) | Difference per cwt @ \$15 Base | @\$17 Base | Total Deficit @ \$15 Base | Total Deficit @\$17 Base |
|------------|-----------------------|--------------------------------------|--------------|---------------------------------|--------------------------------|
| 199 | 7 330.00 | 0.98 | 2.98 | 3,234,000 | 9,834,000 |
| 199 | 8 680.00 | 0.00 | 1.85 | 0 | 12,580,000 |
| 199 | 9 689.00 | 0.28 | 2.28 | 1,929,200 | 15,709,200 |
| 200 | 0 668.00 | 1.78 | 3.78 | 11,890,400 | 25,250,400 |
| 200 | 1 654.00 | 0.00 | 2.69 | 0 | 17,592,600 |
| 200 | 2 638.00 | 1.87 | 3.87 | 11,954,259 | 24,714,259 |
| @25%of '0 | 2 159.50 | 3.08 | 5.08 | 2,988,565 | 8,102,600 |
| Total loss | based on 25% | of milk over 2 | .4m in 2002: | 31,996,424 | 113,783,059 |

| | Production (m lbs) | Difference per | cwt: | Total Income | otal Income Loss | | |
|--------|--------------------|----------------|------------|--------------|------------------|--|--|
| | , | @ \$15 Base | @\$17 Base | @ \$15 Base | @\$17 Base | | |
| 1997 | 56.3 | 1.75 | 3.75 | 985,833 | 2,112,500 | | |
| (final | 56.3 | 1.43 | 3.43 | 805,567 | 1,932,233 | | |
| 6 mo.) | 56.3 | 1.10 | 3.10 | 619,667 | 1,746,333 | | |
| | 53.7 | 0.59 | 2.59 | 316,633 | 1,389,967 | | |
| | 53.7 | 0.46 | 2.46 | 246,867 | 1,320,200 | | |
| | 53.7 | 0.54 | 2.54 | 289,800 | 1,363,133 | | |
| | | | | 3,264,367 | 9,864,367 | | |
| 1998 | 55.0 | 0.64 | 2.64 | 352,000 | 1,452,000 | | |
| | 55.0 | 0.66 | 2.66 | 363,000 | 1,463,000 | | |
| | 55.0 | | 2.74 | 407,000 | 1,507,000 | | |
| | 57.7 | 0.90 | 2.90 | 519,000 | 1,672,333 | | |
| | 57.7 | | 3.29 | 743,900 | 1,897,233 | | |
| | 57.7 | 0.61 | 2.61 | 351,767 | 1,505,100 | | |
| | 58.7 | | 2.84 | 492,800 | 1,666,133 | | |
| | 58.7 | | 1.76 | 0 | 1,032,533 | | |
| | 58.7 | | 0.53 | 0 | 310,933 | | |
| | 55.3 | | 0.24 | 0 | 132,800 | | |
| | 55.3 | | 0.33 | 0 | 182,600 | | |
| | 55.3 | 0.00 | 0.00 | 0 | 0 | | |
| | | | | 3,229,467 | 12,821,667 | | |
| 1999 | 57.7 | | 0.00 | 0 | 0 | | |
| | 57.7 | | 1.18 | 0 | 680,467 | | |
| | 57.7 | | 1.31 | 0 | 755,433 | | |
| | 59.3 | | 3.81 | 1,073,933 | 2,260,600 | | |
| | 59.3 | | 3.76 | 1,044,267 | 2,230,933 | | |
| | 59.3 | | 3.48 | 878,133 | 2,064,800 | | |
| | 57.7 | | 3.02 | 588,200 | 1,741,533 | | |
| | 57.7 | | 2.66 | 380,600 | 1,533,933 | | |
| | 57.7 | | 1.45 | 0 | 836,167 | | |
| | 55.0 | | 1.53 | 0 | 841,500 | | |
| | 55.0 | | 1.59 | 0 | 874,500 | | |
| | 55.0 | 1.85 | 3.85 | 1,017,500 | 2,117,500 | | |
| | | | | 4,982,633 | 15,937,367 | | |

Table 4

Summary Effects of Changes in Milk Receipts to Maine Farms Resulting from various Industry Changes

Industry Sector: Farm Products & Agricultural, Forestry & Fishing Services

Sub-sector 1.01: Dairy Farm Products RIIMS II (Regional Impact Model)

PART 1
Impact of Gains and Potential Gains

| | Total Industry Impact Effect of: | Total ('97-01) Compact Benefit | Over Order Prices Effect on '02 prices of: Compact MILC Benefit Benefit | | Effect of LD338 | to \$17cwt | to \$15 cwt |
|--|-----------------------------------|--------------------------------------|--|--------------|-----------------|---------------|---------------|
| | Col 1 | Col 2 | Col 3 | Col 4 | Col 5 | Col 6 | Col 7 |
| | <u>\$100 m</u> | <u>\$15 m</u> | <u>\$8 m</u> | <u>\$6 m</u> | <u>\$12 m</u> | <u>\$33 M</u> | <u>\$15 M</u> |
| Final Demand Multipliers | | | | | | | |
| Output Dollars (\$m) | 182.440 | 27.366 | 14.595 | 10.946 | 21.893 | 60.205 | 27.366 |
| Earnings (\$m) | 44.990 | 6.749 | 3.599 | 2.699 | 5.399 | 14.847 | 6.749 |
| Employment | 5130.0 | 769.5 | 410.4 | 307.8 | 615.6 | 1692.9 | 769.500 |
| Adjusted Employment | 4576.8 | 686.5 | 366.1 | 274.6 | 549.2 | 1510.3 | 686.519 |
| Initial Change in Output Dollars (\$m) | 100.0 | 15.0 | 8.0 | 6.0 | 12.0 | 33.0 | 15.0 |
| Total Change in Output Dollars (\$m) | 282.4 | 42.4 | 22.6 | 16.9 | 33.9 | 93.2 | 42.4 |
| Direct Effect Multipliers | | | | | | | |
| Earnings (\$m) | | 32.237 | 17.193 | 12.895 | 25.789 | 70.920 | 32.237 |
| Employment | | 20.196 | 10.771 | 8.078 | 16.157 | 44.431 | 20.196 |
| Adjusted Employment | | 18.018 | 9.610 | 7.207 | 14.414 | 39.640 | 18.018 |

| | Final Demand Multipliers | Output Driven Multipliers: | Direct Effect Multipliers |
|---------------------|--------------------------|----------------------------|---------------------------|
| Output Dollars | 1.8244 | 1.000 | |
| Earnings | 0.4499 | 0.247 | 2.1491 |
| Employment | 51.3 | 28.119 | 1.346 |
| Adjusted Employment | 45.8 | 25.1 | 1.2 |

Definitons:

Final Demand Multipliers

Output: Dollar change in output in other sectors from \$1 change in output delivered to final demand by the dairy sector.

Earnings: Dollar change in earnings of households in other sectors from \$1 change in output delivered to final demand by the dairy sector.

 $\label{lem:employment:policy} \textit{Employment: Total change in jobs in other sectors from \$1\ m\ change\ in\ output\ delivered\ to\ final\ deman\ by\ the\ dairy\ sector.}$

Direct Effect Multipliers

Earnings: Total dollar change in household earnings employed in other sectors from \$1 change in earnings of households in the dairy industry Employment: Total change in jobs in other sectors resulting from a change of 1 job in the dairy sector

Output Driven Multipliers

Output: Change = the actual dollars of output foregone by the affected industry.

Earnings: Final demand earnings divided by the final demand output multiplier.

Employment: Final demand employment divided by the final demand output multiplier.

Inflation adjustment = .8921623 (CPI-U, 1997-2002)

Summary Effects of Changes in Milk Receipts to Maine Farms Resulting from various Industry Changes

Industry Sector: Farm Products & Agricultural, Forestry & Fishing Services

Sub-sector 1.01: Dairy Farm Products RIIMS II (Regional Impact Model)

PART 2 Impact of Losses and Potential Losses

| | Total Industry Impact | Additional Effect of Depressed Milk Price Income loss in 2002 after effect of MILC | | | | | Effect of Lo | Effect of Loss of Farms: | | | |
|---------------------------|--------------------------|--|--------------|---------------|---------------|--------------|---------------|--------------------------|-------------------------|---------------|--|
| | | To Blend | To MILC | | | | | | Various Levels of Loss: | | |
| | Effect of: | Below \$15 | 2.4m lb cap | | Below \$17 | 2.4m lb cap | | Loss of mill | k receipts | : | |
| | | Col 8 | Col 9 | Col 10 | Col 11 | Col 12 | Col 13 | Col 14 | Col 15 | Col 16 | |
| | <u>\$100 m</u> | <u>\$12 m</u> | <u>\$3 m</u> | <u>\$15 m</u> | <u>\$25 M</u> | <u>\$8 m</u> | <u>\$33 m</u> | <u>\$10 m</u> | <u>\$20 m</u> | <u>\$30 m</u> | |
| Output-Driven Multipliers | | | | | | | | | | | |
| Output Dollars | -100.000 | -12.000 | 3.000 | -15.000 | -25.000 | -8.000 | -33.000 | -10.000 | -20.000 | -30.000 | |
| Earnings in '97\$ | -24.660 | -2.959 | 0.740 | -3.699 | -6.165 | -1.973 | -8.138 | -2.466 | -4.932 | -7.398 | |
| Employment | -2811.9 | -337.4 | 84.4 | -421.8 | -703.0 | -225.0 | -927.9 | -281.2 | -562.4 | -843.6 | |
| Adjusted Employment | -2508.7 | -301.0 | 75.3 | -225.8 | -627.2 | -200.7 | -827.9 | -250.9 | -501.7 | -752.6 | |

- Column Entries:
 Col 1 Total Industry Impact, at estimated receipts of \$100 m
 - Col 2 Effect of actual additional receipts of Maine Dairy Farms under the Northeast Dairy Compact
 - Col 3 Additional Receipts from the Compact had it been in effect in 2002
 - Col 4 Actual additional receipts of Maine farms under the Milk Income Loss Contract (MILC)
 - Col 5 Effect of adding projected \$12 m to farm receipts anticipated under method proposed in LD338
 - Col 6 Effect of a price increase to \$17 cwt, adding \$33m to farm receipts
 - Col 7 Effect of a price increase to \$15 cwt, adding \$15 m to farm receipts
 - Col 8-13 Effect of income loss due to depressed milk prices (compared at \$15 cwt and at \$17 cwt and 2.4m lb cap in MILC program)
 - 8 Loss of \$12 m from months when the Blend Price in Federal Order 1 fell below \$15 cwt
 - 9 Additional loss of \$3 m on farms whose production exceded the 2.4 m lb production cap
 - 10 Total effect of prices below \$15 cwt
 - 11 Loss of \$25 m from months when the Blend Price in Federal Order 1 fell below \$17 cwt
 - 12 Additional loss of \$8 m on farms whose production exceded the 2.4 m lb production cap
 - 13 Total effect of prices below \$17 cwt

Col 14-16 Effect of declines in Dairy Farm Receipts of \$10, \$20, and \$30 m

Total Change in number of jobs by industry that results from a \$1 million change in output by the "Dairy Farm Products Industry" (RIMS II Code 1.01) in Maine in 2002 dollars

Table 5

| | Final Demand | Direct Effect |
|---|------------------|------------------|
| Farm and agricultural services, forestry, and fishing: | Multiplier | Multiplier |
| Farm products and agricultural, forestry, and fishing services | 37.3980 | 20.4988 |
| Forestry and fishing products | 0.0535 | 0.0293 |
| Mining: | 0.0000 | 0.0000 |
| Coal mining | 0.0000 0.0000 | 0.0000 |
| Oil and gas extraction | | 0.0000 |
| Metal mining and nonmetallic minerals, except fuels Construction: | 0.0004 | 0.0002 |
| Construction Construction | 0.3073 | 0.1685 |
| Manufacturing: | 0.0010 | 0.1000 |
| Food and kindred products and tobacco products | 0.1754 | 0.0961 |
| Textile mill products | 0.0298 | 0.0163 |
| Apparel and other textile products | 0.0354 | 0.0194 |
| Paper and allied products | 0.0274 | 0.0150 |
| Printing and publishing | 0.0933 | 0.0512 |
| Chemicals, allied products and petroleum & coal products | 0.0529 | 0.0290 |
| Rubber, misc.plastic products, leather and leather products | 0.0302 | 0.0166 |
| Lumber and wood products, furniture and fixtures | 0.0538 | 0.0295 |
| Stone, clay, and glass products | 0.0087 | 0.0047 |
| Primary metal industries | 0.0007 | 0.0004 |
| Fabricated metal products | 0.0175 | 0.0096 |
| Industrial machinery and equipment | 0.0137 | 0.0075 |
| Electronic and other electric equipment | 0.0125 | 0.0068 |
| Motor vehicles and equipment | 0.0018 | 0.0010 |
| Other transportation equipment | 0.0050 | 0.0027 |
| Instruments and related products Miscellaneous manufacturing industries | 0.0058 0.0250 | 0.0032 0.0137 |
| Transportation and public utilities:* | 0.0250 | 0.0137 |
| Transportation | 0.7625 | 0.4180 |
| Communications | 0.0689 | 0.0378 |
| Electric, gas, and sanitary services | 0.0805 | 0.0441 |
| Wholesale and retail trade: | | |
| Wholesale trade | 0.2033 | 0.1114 |
| Retail trade | 0.2694 | 0.1477 |
| Finance, insurance, and real estate: | | |
| Depository and nondepository institutions, security and commodity | 0.2558 | 0.1402 |
| Insurance | 0.2266 | 0.1242 |
| Real estate | 0.3328 | 0.1824 |
| Services: | | |
| Hotels, other lodging, amusement and recreation services, motion p | | 0.1896 |
| Personal services | 0.1792 | 0.0982 |
| Business services | 0.5671 | 0.3108 |
| Eating and drinking places | 0.5348 | 0.2931 |
| Health services Miscellaneous services | 0.1742 0.7268 | 0.0955 |
| Households: | 0.7200 | 0.3984 |
| Households | 0.0925 | 0.0507 |
| Households | 0.0923 | 0.0001 |
| Total, all other sectors: | 5.6245 | 3.0829 |
| Farm products and agricultural, forestry, and fishing services | 37.4515 | 20.5281 |
| Total, all sectors | 43.0760 | 23.611 |
| | | |

Source: US Dept. Of Commerce; Bureau of Economic Analysis RIMS II multipliers for Maine (1997). Adjusted to 2002 dollars.

Table 6

Effects of Changes in Milk Receipts to Maine Farms Resulting from various Industry Changes

Industry Sector: Farm Products & Agricultural, Forestry & Fishing Services
Sub-sector 1.01: Dairy Farm Products
RIIMS II (Regional Impact Model)

Data = Total Change in number of jobs by industry that results from a \$1 million change in output by the "Dairy Farm Products Industry" (RIMS II Code 1.01)

PART 1

Final Demand Multipliers - Changes in output (Jobs) from Increased Farm Receipts

| | | Effect of Over Order Prices Total ('97-01)Effect on '02 prices of: | | Effect of Effect of LD338 Price Improvement | | mprovement | |
|---|----------------------------|--|----------------|---|----------------|----------------|----------------|
| | Final Demand Multiplier | Compact Benefit | Compact | MILC | | to \$17cwt | to \$15 cwt |
| | in \$ '02 | \$15 m | <u>\$8 m</u> | <u>\$6 m</u> | \$12 m | \$33 M | \$15 M |
| Farm and agricultural services, forestry, and fishing: Farm products and agricultural, forestry, and fishing services | FDMultiplier 37.3980 | 560.970 | 299.184 | 224.388 | 448.776 | 1234.135 | 560.970 |
| Forestry and fishing products | 0.0535 | 0.803 | 0.428 | 0.321 | 0.642 | 1.766 | 0.803 |
| Mining: | | | | | | | |
| Coal mining | 0.0000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Oil and gas extraction Metal mining and nonmetallic minerals, except fuels | 0.0000 0.0004 | 0.000 0.005 | 0.000 0.003 | 0.000 0.002 | 0.000 0.004 | 0.000 0.012 | 0.000 0.005 |
| | 0.0004 | 0.003 | 0.003 | 0.002 | 0.004 | 0.012 | 0.005 |
| Construction: Construction | 0.3073 | 4.610 | 2.459 | 1.844 | 3.688 | 10.143 | 4.610 |
| | 0.3073 | 4.010 | 2.439 | 1.044 | 3.000 | 10.143 | 4.010 |
| Manufacturing: Food and kindred products and tobacco products | 0.1754 | 2.631 | 1.403 | 1.052 | 2.105 | 5.788 | 2.631 |
| Textile mill products | 0.0298 | 0.447 | 0.238 | 0.179 | 0.358 | 0.983 | 0.447 |
| Apparel and other textile products | 0.0354 | 0.531 | 0.283 | 0.213 | 0.425 | 1.169 | 0.531 |
| Paper and allied products | 0.0274 | 0.411 | 0.219 | 0.164 | 0.329 | 0.904 | 0.411 |
| Printing and publishing | 0.0933 | 1.400 | 0.747 | 0.560 | 1.120 | 3.080 | 1.400 |
| Chemicals, allied products and petroleum & coal products | 0.0529 | 0.794 | 0.423 | 0.317 | 0.635 | 1.746 | 0.794 |
| Rubber, misc.plastic products, leather and leather products | 0.0302 | 0.454 | 0.242 | 0.181 | 0.363 | 0.998 | 0.454 |
| Lumber and wood products, furniture and fixtures | 0.0538 | 0.807 | 0.430 | 0.323 | 0.646 | 1.775 | 0.807 |
| Stone, clay, and glass products Primary metal industries | 0.0087 0.0007 | 0.130 0.011 | 0.069 0.006 | 0.052 0.004 | 0.104 0.009 | 0.286 0.024 | 0.130 0.011 |
| Fabricated metal products | 0.0175 | 0.262 | 0.000 | 0.105 | 0.009 | 0.024 | 0.262 |
| Industrial machinery and equipment | 0.0173 | 0.206 | 0.110 | 0.082 | 0.165 | 0.453 | 0.206 |
| Electronic and other electric equipment | 0.0125 | 0.187 | 0.100 | 0.075 | 0.150 | 0.412 | 0.187 |
| Motor vehicles and equipment | 0.0018 | 0.027 | 0.014 | 0.011 | 0.021 | 0.059 | 0.027 |
| Other transportation equipment | 0.0050 | 0.075 | 0.040 | 0.030 | 0.060 | 0.165 | 0.075 |
| Instruments and related products | 0.0058 | 0.087 | 0.046 | 0.035 | 0.070 | 0.191 | 0.087 |
| Miscellaneous manufacturing industries | 0.0250 | 0.375 | 0.200 | 0.150 | 0.300 | 0.824 | 0.375 |
| Transportation and public utilities:* | | | | | | | |
| Transportation | 0.7625 | 11.438 | 6.100 | 4.575 | 9.150 | 25.164 | 11.438 |
| Communications | 0.0689 | 1.033 | 0.551 | 0.413 | 0.826 | 2.273 | 1.033 |
| Electric, gas, and sanitary services | 0.0805 | 1.207 | 0.644 | 0.483 | 0.966 | 2.656 | 1.207 |
| Wholesale and retail trade: | | | | | | | |
| Wholesale trade | 0.2033 | 3.050 | 1.627 | 1.220 | 2.440 | 6.710 | 3.050 |
| Retail trade | 0.2694 | 4.041 | 2.155 | 1.617 | 3.233 | 8.891 | 4.041 |
| Finance, insurance, and real estate: | s 0.2558 | 3.837 | 2.046 | 1.535 | 3.069 | 8.441 | 3.837 |
| Depository & nondepository institutions, security & commodity brokers Insurance | 0.2266 | 3.399 | 1.813 | 1.360 | 2.719 | 7.478 | 3.399 |
| Real estate | 0.3328 | 4.992 | 2.662 | 1.997 | 3.993 | 10.982 | 4.992 |
| | 5.55=5 | | | | | | |
| Services: Hotels, other lodging, amusement, recreation services, motion pictures | 0.3460 | 5.190 | 2.768 | 2.076 | 4.152 | 11.417 | 5.190 |
| Personal services | 0.1792 | 2.689 | 1.434 | 1.075 | 2.151 | 5.915 | 2.689 |
| Business services | 0.5671 | 8.506 | 4.536 | 3.402 | 6.805 | 18.713 | 8.506 |
| Eating and drinking places | 0.5348 | 8.021 | 4.278 | 3.209 | 6.417 | 17.647 | 8.021 |
| Health services | 0.1742 | 2.614 | 1.394 | 1.045 | 2.091 | 5.750 | 2.614 |
| Miscellaneous services | 0.7268 | 10.901 | 5.814 | 4.361 | 8.721 | 23.983 | 10.901 |
| House holds: | | | | | | | |
| Households | 0.0925 | 1.388 | 0.740 | 0.555 | 1.110 | 3.053 | 1.388 |
| | 5.678 | 83.782 | 44.684 | 33.513 | 67.026 | 184.321 | 83.782 |
| Farm products and agricultural, forestry, and fishing services | 37.3980 | 560.970 | 299.184 | 224.388 | 448.776 | 1234.135 | 560.970 |
| | 43.076 | 644.752 | 343.868 | 257.901 | 515.802 | 1418.455 | 644.752 |

Source: US Dept. Of Commerce; Bureau of Economic Analysis RIMS II multipliers for Maine (1997). Adjusted to 2002 dollars.

Effects of Changes in Milk Receipts to Maine Farms Resulting from various Industry Changes

Industry Sector: Farm Products & Agricultural, Forestry & Fishing Services Sub-sector 1.01: Dairy Farm Products RIIMS II (Regional Impact Model)

Data = Total Change in number of jobs by industry that results from a \$1 million change in output by the "Dairy Farm Products Industry" (RIMS II Code 1.01)

PART 2

Output Driven Multipliers - Change in output (Jobs) from Decreases in Farm Receipts

| | | Effect of Loss of Farms: At various levels | | | |
|--|-----------------------------|---|-------------------|------------------|--|
| Farm and agricultural services, forestry, and fishing: | Output Driven Multiplier | Loss of milk red \$10 m | ceipts: \$20 m | <u>\$30 M</u> | |
| Farm products and agricultural, forestry, and fishing services Forestry and fishing products | 20.4988 0.0293 | 204.988 0.293 | 409.976 0.587 | 614.964 0.880 | |
| Mining: | | | | | |
| Coal mining | 0.0000 | 0.000 | 0.000 | 0.000 | |
| Oil and gas extraction Metal mining and nonmetallic minerals, except fuels | 0.0000 0.0002 | 0.000 0.002 | 0.000 0.004 | 0.000 0.006 | |
| Construction: | | | | | |
| Construction | 0.1685 | 1.685 | 3.369 | 5.054 | |
| Manufacturing: | | | | | |
| Food and kindred products and tobacco products | 0.0961 | 0.961 | 1.923 | 2.884 | |
| Textile mill products | 0.0163 | 0.163 | 0.327 | 0.490 | |
| Apparel and other textile products | 0.0194 | 0.194 | 0.388 | 0.582 | |
| Paper and allied products Printing and publishing | 0.0150 0.0512 | 0.150 0.512 | 0.300 1.023 | 0.450 1.535 | |
| Chemicals, allied products and petroleum & coal products | 0.0312 | 0.290 | 0.580 | 0.870 | |
| Rubber, misc.plastic products, leather and leather products | 0.0166 | 0.166 | 0.332 | 0.497 | |
| Lumber and wood products, furniture and fixtures | 0.0295 | 0.295 | 0.590 | 0.885 | |
| Stone, clay, and glass products | 0.0047 | 0.047 | 0.095 | 0.142 | |
| Primary metal industries | 0.0004 | 0.004 | 0.008 | 0.012 | |
| Fabricated metal products | 0.0096 | 0.096 | 0.192 | 0.288 | |
| Industrial machinery and equipment | 0.0075 | 0.075 | 0.151 | 0.226 | |
| Electronic and other electric equipment | 0.0068 | 0.068 | 0.137 | 0.205 | |
| Motor vehicles and equipment | 0.0010 | 0.010 | 0.020 | 0.029 | |
| Other transportation equipment | 0.0027 | 0.027 | 0.055 | 0.082 | |
| Instruments and related products | 0.0032 | 0.032 | 0.064 | 0.095 | |
| Miscellaneous manufacturing industries | 0.0137 | 0.137 | 0.274 | 0.411 | |
| Transportation and public utilities:* | | | | | |
| Transportation | 0.4180 | 4.180 | 8.359 | 12.539 | |
| Communications | 0.0378 | 0.378 | 0.755 | 1.133 | |
| Electric, gas, and sanitary services | 0.0441 | 0.441 | 0.882 | 1.323 | |
| Wholesale and retail trade: | | | | 0.040 | |
| Wholesale trade | 0.1114 | 1.114 | 2.229 | 3.343 | |
| Retail trade | 0.1477 | 1.477 | 2.954 | 4.430 | |
| Finance, insurance, and real estate: Depository & nondepository institutions, security & commodity brokers | 0.1402 | 1.402 | 2.804 | 4.206 | |
| Insurance | 0.1242 | 1.242 | 2.484 | 3.726 | |
| Real estate | 0.1824 | 1.824 | 3.648 | 5.472 | |
| Services: | | | | | |
| Hotels, other lodging, amusement, recreation services, motion pictures | 0.1896 | 1.896 | 3.793 | 5.689 | |
| Personal services | 0.0982 | 0.982 | 1.965 | 2.947 | |
| Business services | 0.3108 | 3.108 | 6.216 | 9.325 | |
| Eating and drinking places | 0.2931 | 2.931 | 5.862 | 8.794 | |
| Health services | 0.0955 | 0.955 | 1.910 | 2.865 | |
| Miscellaneous services | 0.3984 | 3.984 | 7.967 | 11.951 | |
| Households: | | | | | |
| Households | 0.0507 | 0.507 | 1.014 | 1.521 | |
| | 3.1122 | 31.122 | 62.245 | 93.367 | |
| Farm products and agricultural, forestry, and fishing services | 20.4988 | 204.988 | 409.976 | 614.964 | |
| | 23.6111 | 236.111 | 472.221 | 708.332 | |

Source: US Dept. Of Commerce; Bureau of Economic Analysis RIMS II multipliers for Maine (1997). Adjusted to 2002 dollars.

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